



Elite Bohemia

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The purpose of this letter is to confirm our working relationship with Berkana USA, represented by its CEO, Svetlana Yakzhina.

I am the Director of the factory Elite Bohemia in Czech Republic. Our company – Elite Bohemia – was established in 1996 as one of the first private companies of the chandelier production of the Czech Republic. Our products can be found elegantly lighting spaces throughout Europe, Russia, Asia and now in the United States. Berkana USA – our new distributor United States – is headed by Svetlana Yakzhina in the State of Florida.

Elite Bohemia has been working with LLC "Prosvet" (Russia) and its affiliate Berkana USA, LLC (USA) for over 6 years now. Both companies are stable and growing. The CEO of Berkana USA, LLC, Svetlana Yakzhina has excellent leadership and analytical skills, and professional intuition.

Together with LLC "Prosvet" and Berkana USA, LLC, we have implemented some major projects not only in Russia, but also in Europe and the USA and expanded market share of our products to the Southeast of the USA. We have strategic plans to increase sales in West and North parts of the USA, as well as Canada and nearby islands.

I highly appreciate leadership of Svetlana Yakzhina at Berkana USA, LLC. Her sales mastery and knowledge about Elite Bohemia products (production process of chandeliers and special features of crystal components) enabled Berkana USA, LLC to become a successful company fully committed to increase its revenue and profits. Svetlana directs and supervises sales managers in order to introduce and expand our products to residential and hospitality lighting industries. I think that her brilliant strategic vision and tactical skills of conducting distributorship and trade business and creating wholesale and retail network are not replaceable for Berkana USA, LLC.

Should you have any questions, please contact me directly at tel.: +420-481-622-632 or e-mail: obchod@elitebohemia.cz

Sincerely,

Yaroslav Kocian,

Director

Elite Bohemia

